

Major Companies of Africa South of the Sahara 2011

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00175

DEWET DRILLING

Address: PO Box 3, Gaborone
 International tel: +267 5729 000
 International fax: +267 5729 000
 Company email: dewet@info.bw
 Website: www.dewet.co.bw
 Management: Louis De Wet (Operations Manager)
 PRINCIPAL ACTIVITIES: Specialized drilling services
 Status: Private Company
 Date of Establishment: 1948

00176

DHL INTERNATIONAL BOTSWANA PTY. LTD.

Address: PO Box 1077, Broadhurst Industrial, Western Bypass, Gaborone
 Website: www.dhl.co.bw
 PRINCIPAL ACTIVITIES: Worldwide courier services
 Parent Company: Deutsche Post DHL
 Status: Private Company
 Principal Shareholders: Deutsche Post DHL, Netherlands (100%)

00177

DIALOGUE SAATCHI & SAATCHI

Address: Private Bag B0 302, Bontleng, Gaborone
 Company email: press@dialoguesaatchi.com
 Website: www.saatchi.com
 PRINCIPAL ACTIVITIES: Advertising, direct marketing and sales promotion
 Status: Private Company

00178

DIAMOND TRADING COMPANY BOTSWANA

Address: Private Bag 0074, Block 8, Plot 63016, Gaborone
 International tel: +267 364 9000
 International fax: +267 364 9999
 Website: www.dtc.co.bw
 Management: Toby Frears (Head of Sales and Marketing), Kago Mmopi (Corporate Communications and Public Affairs Manager)
 PRINCIPAL ACTIVITIES: Sorting and valuing of the entire production of diamonds from the Jwaneng, Orapa, Lethakane and Damshtaa mines and associated diamond deposits
 Status: Joint Venture
 Principal Shareholders: De Beers (50%); Government of Botswana (50%)

00179

DIMENSION DATA - BOTSWANA

Address: Unit 2 Plot 39, International Commerce Park, Kgale View, Gaborone
 International tel: +267 390 9001
 Website: www.dimensiondata.com
 PRINCIPAL ACTIVITIES: Information and communications technology solutions provider in East Africa
 Parent Company: Dimension Data Holdings plc (03946)
 Status: Branch
 Principal Shareholders: Dimension Data Holdings plc (100%)

00180

ELLIOTT INTERNATIONAL - BOTSWANA

Address: PO Box 2044, Plot 22098 Unit 4/B/2, Western Industrial Estate, Gaborone West
 International tel: +267 391 2531
 International fax: +267 391 2726
 Company email: gaborone@elliott.co.bw
 Website: www.elliott.co.za
 PRINCIPAL ACTIVITIES: Local and international, home and office, removals
 Parent Company: Elliott International (Pty) Ltd (04028)
 Status: Branch
 Principal Shareholders: Elliott International (Pty) Ltd (100%)

00181

ENGEN BOTSWANA LIMITED

Address: PO Box 867, Plot 54026 Western Bypass, Gaborone
 International tel: +267 392 2210
 International fax: +267 392 2284
 Company email: info.botswana@engenil.com
 Website: www.engen.co.za

Board of Directors: S Ndzinge (Chairman), G W Matenge (Vice Chairman), W Hartmann (Director), Ms S Koen (Director), L D Lekalake (Director), D Z Murashiki (Managing Director), G Phiri (Director), F Prins (Director), A Siwawa (Director)

Management: D Hove (Finance Manager), S Mfosi (Commercial Manager), T Rabasha (Retail Manager), T Ramasela-waana (Human Resources Manager)

PRINCIPAL ACTIVITIES: Petrochemical investmetns and property operations including the operation of filling stations

Branch Offices: Francistown

Parent Company: Petrolim Nasional Berhad

Subsidiary Companies: (100% owned unless stated): Engen Marketing Botswana (Pty) Ltd

Principal Banks: Barclays Bank of Botswana Ltd; First National Bank of Botswana Ltd; Standard Chartered Bank Botswana Limited

Auditors: Ernst & Young

Ticker Symbol: ENGEN

Stock Exchange: Botswana

ISIN: BW0000000058

Status: Public Company

Principal Shareholders: Petrolim Nasional Berhad, Malaysia via Petroleum Investment Holdings Limited, South Africa (70%)

Financial Information: Consolidated figures

	31.3.09	31.3.10
	Pula'000	Pula'000
Revenue	1,285,732	1,180,635
Profit before tax	29,863	117,409
Profit after tax	17,597	90,489
Earnings per share	11.0thebe	56.7thebe
Share capital	8,138	8,138
Shareholders' equity	196,638	256,780

00182

ERICSSON BOTSWANA (PTY) LTD

Address: Private Bag BR56, Professional House, Broadhurst, Gaborone
 International tel: +267 373 753
 International fax: +267 373 772
 Website: www.ericsson.com
 PRINCIPAL ACTIVITIES: Telecommunications, advanced systems and products for wired and mobile communications in public and private networks.
 Parent Company: Telefonaktiebolaget L M Ericsson
 Status: Private Company
 Principal Shareholders: Telefonaktiebolaget L M Ericsson

00183

ERNST & YOUNG - BOTSWANA

Address: PO Box 41015, Second Fl Khama Crescent, Gaborone
 International tel: +267 7397 4078
 International fax: +267 7397 4079
 Website: www.ey.com
 Management: Francis Thomas (Managing Partner)
 PRINCIPAL ACTIVITIES: A member of Ernst & Young Global Limited, UK. Auditing, tax and consulting services
 Status: Limited Partnership
 No of Employees: 45

00184

EYE-D SYSTEMS

Address: PO Box 26578, Plot 67 Unit 7, Gaborone International Commerce Park, Gaborone
 International tel: +267 392 4556
 International fax: +267 392 4557
 Company email: info@eyedsystems.com
 Website: www.eyedsystems.com
 Management: Gape Morake (Company Representative)
 PRINCIPAL ACTIVITIES: Information technology solutions provision; supply of computer hardware and software
 Status: Private Company

00185

FEDICS (PTY) LTD

Address: PO Box B0137, Gaborone
 International tel: +267 390 3656
 Website: www.fedics.co.za
 PRINCIPAL ACTIVITIES: Multi-dimensional hospitality services company. The group's operating divisions are Food Services and Facilities Management Services

Major Products: Contract Catering

Trade Names: Fedics

Parent Company: Tsebo Outsourcing Group, South Africa

Status: Private Company

Principal Shareholders: Tsebo Outsourcing Group

00186

FIRST NATIONAL BANK OF BOTSWANA LIMITED

Address: PO Box 1552, Finance House, Plot 8843, Khama Crescent, Gaborone
 International tel: +267 364 2600
 International fax: +267 390 6130
 Website: www.fnbbotswana.co.bw
 Company Registration Number: 1119
 Board of Directors: Ms Lorato Boakgomo-Ntakhwana (Chief Executive Officer), J R Khethe (Director), John Kienzley Macaskill (Director), Alex L Monchusi (Director), John Tobias Mynhardt (Director), Ms Myra T Sekgororoane (Director), Premchand D Shah (Director), P D Stevenson (Director), Sifelani Thapelo (Director), David Ellis Wright (Deputy Chief Executive Officer)
 Management: Steven Bogatsu (Chief Financial Officer), Denis Ivins (Senior Manager, Systems, Technology & Projects), Albert Monk (Senior Manager Banking Operations), Kwanele Ngenwenya (Head of Corporate Banking), Ms Cheryl Rabashwa (Head of Human Resources), Ms Bolemo Selaledi (Head of Marketing and Communications), Richard Wright (Head of Credit)

PRINCIPAL ACTIVITIES: Licensed financial institution offering a wide range of banking and related services through its branches, agencies and automated teller machines in Botswana. The bank has four wholly-owned subsidiaries comprising three property-owning companies and a commercial bank, which is now dormant

Trade Names: Wesbank, Firstcard

Parent Company: FirstRand Limited (04105)

Subsidiary Companies: (100% owned unless stated): Financial Services Company Ltd; Financial Services Properties (Pty) Ltd; First Funding (Pty) Ltd; First National Insurance Agency (Pty) Limited; Plot Four Nine Seven Two (Pty) Ltd
 Associated Companies: Finance House (Pty) Limited (48.8%)

Auditors: Deloitte & Touche

Principal Law Firm: Armstrongs, Collins & Newman

Ticker Symbol: FNBB

Stock Exchange: Botswana

ISIN: BW0000000066

Status: Public Company

Principal Shareholders: First National Bank Holdings (Botswana) Ltd (100%)

Date of Establishment: 1991

No of Employees: 611

Financial Information: Group figures

	30.6.08	30.6.09
	Pula'000	Pula'000
Profit before tax	449,280	536,806
Profit after tax	374,027	406,720
Dividend	174,330	174,330
Dividend per share	8.00t	8.00t
Earnings per share	14.59t	15.99t
Share capital	51,088	51,088
Shareholders' equity	724,618	921,124
Deposits	9,763,624	10,552,699
Total Assets	11,482,162	12,449,487

00187

FLO-TEK PIPES & IRRIGATION

Address: PO Box 10723, Plot No 2131-2132, Woodhall Industrial Area, Lobatse
 International tel: +267 533 2180
 International fax: +267 533 3146
 Company email: flotek@info.bw
 Website: www.flotek.co.bw
 PRINCIPAL ACTIVITIES: Manufacture of ring and plain socket PVC pipes and tanks and supply of DRIP irrigation equipment
 Date of Establishment: 1998

01559

MUMIAS SUGAR COMPANY LTD

Address: PO Box 57092, 00200 Nairobi
 International tel: +254 (20) 271 2317
 International fax: +254 (20) 271 2316
 Company email: msc@mumias-sugar.com
 Website: www.mumias-sugar.com

Board of Directors: John V Bosse (Chairman), James G Chege (Director), Kungu Gatabaki (Director), Alinoor Hassan (Director), Maurice Juma (Director), Dr E Kidero (Managing Director), Francis Kigen (Director), Joseph Kinyua (Director), E S Osundwa (Director), Hon S A Walo (Director), Dr Caleb Wangla (Director), G K Ngolo Wangla (Director)

PRINCIPAL ACTIVITIES: Sugar production

Principal Banks: Kenya Commercial Bank Ltd; Barclays Bank (Kenya) Ltd; Cooperative Bank of Kenya

Auditors: Deloitte & Touche

Ticker Symbol: MSCL

Stock Exchange: Nairobi

ISIN: KE0000000372

Status: Public Company

Principal Shareholders: Government of Kenya (20%)

Date of Establishment: 1971

No of Employees: 3,000

Financial Information:

	30.6.08	30.6.09
	KShs'000	KShs'000
Sales turnover	14,305,457	14,184,450
Profit before tax	1,589,204	1,193,161
Profit after tax	1,213,837	1,609,972
Dividend per share	KShs0.40	KShs0.40
Earnings per share	KShs0.79	KShs1.05
Share capital	3,060,000	3,060,000
Shareholders' equity	9,041,497	10,039,469

01560

MUNSHIRAM INTERNATIONAL BUSINESS MACHINES LIMITED MIBM Ltd

Address: PO Box 46667, Punch Towers, National Park East Gate Road, 00100 Nairobi
 International tel: +254 (20) 221 6231
 International fax: +254 (20) 225 1358
 Website: www.munshiram.com

PRINCIPAL ACTIVITIES: Manufacture and distribution of office furniture, a member of the BMP Group

Subsidiary Companies: (100% owned unless stated): Punch-Lines Printers Ltd

Status: Private Company

Date of Establishment: 1977

01561

MZURI SWEETS LTD

Address: PO Box 81346, Mombasa 80100
 International tel: +254 (41) 222 4630
 International fax: +254 (41) 231 3235
 Company email: info@mzurisweets.com
 Website: www.mzurisweets.com

PRINCIPAL ACTIVITIES: Manufacture of bubblegum and sugar confectionery

Trade Names: Mr Berry, Ice Cool, Bubbla Cola, Fun Orange, Lucky Boy

Status: Private Company

Date of Establishment: 1996

01562

NAIROBI FLOUR MILLS LTD

Address: PO Box 46395, 00100 Nairobi
 International tel: +254 (20) 536663
 International fax: +254 (20) 559351
 Management: Ramnik Shah (Director)

PRINCIPAL ACTIVITIES: Milling of Maize and wheat flour

Trade Names: Jimbi

Status: Private Company

Date of Establishment: 1949

01563

NAIROBI PLASTICS LTD

Address: PO Box 49086, Rangwe Road, off Lunga Lunga Road, Industrial Area, 00100 Nairobi
 International tel: +254 (20) 550961
 International fax: +254 (20) 650161

PRINCIPAL ACTIVITIES: Manufacture of household plastics, sheeting and bags

Status: Private Company

Date of Establishment: 1987

01564

NAKUMATT HOLDINGS LIMITED

Address: PO Box 78355, Road C Off Enterprise Road, 00507 Nairobi

International tel: +254 (20) 551809

International fax: +254 (20) 650150

Company email: nakumatt@nakumatt.net

Website: www.nakumatt.net

Management: T Abaja (Purchasing Manager), J Ireri (Chief Accountant), I Karanja (Central Warehouse Manager), C Kariuki (Group Financial Controller), C Mugo (Marketing Manager), S Ndisho (Purchasing Manager), I Oyengo (Purchasing Manager), Sailesh Savani (IT Director), A Shah (Managing Director)

PRINCIPAL ACTIVITIES: Retail chain

Status: Non Quoted Public Company

Date of Establishment: 1987

01565

NAMPAK KENYA LIMITED

Address: PO Box 109, Factory Road, 01000 Thika

International tel: +254 (67) 222 1231

International fax: +254 (67) 30329

Website: www.nampak.co.za

PRINCIPAL ACTIVITIES: Manufacture of a wide range of metal packaging products for use in the drinks and food industries

Parent Company: Nampak Limited (04694)

Status: Private Company

Principal Shareholders: Nampak Ltd

01566

NARCOL ALUMINIUM ROLLING MILLS LTD

Address: PO Box 80872, Machakos Street, 80100 Mombasa

International tel: +254 (20) 202 3932

International fax: +254 (41) 343 2228

PRINCIPAL ACTIVITIES: Aluminium production

Status: Private Company

Date of Establishment: 1978

01567

NAS AIRPORT SERVICES LTD

Address: PO Box 19010, 00501 Nairobi

International tel: +254 (20) 397 2000

International fax: +254 (20) 822689

Company email: customerservice@nascat.com

Website: www.nascat.com

Management: Faith Githaiga (Group HR Manager), John Marosi (Group Internal Audit Manager), Alan McKittrick (Group Managing Director)

PRINCIPAL ACTIVITIES: Full range of catering services to international airlines

Status: Private Company

Principal Shareholders: The NAS Holdings Ltd

Date of Establishment: 1949

No of Employees: 800

01568

NATION MEDIA GROUP LIMITED NMG

Address: PO Box 49010, Nation Centre, Kimathi Street, 00100 Nairobi

International tel: +254 (20) 328 8000

International fax: +254 (20) 824375

Website: www.nationmedia.com

Board of Directors: Wilfred D Kiboro (Chairman), D Aluanga (Director), S Gitagama (Director), L W Gitahi (Chief Executive Officer and Managing Director), Prof Lee Huebner (Director), James Lee (Director), A Mufuruki (Director), F O Okello (Director), A Poonawala (Director), G M Wilkinson (Director)
 Management: J C Kinyua (Company Secretary and Legal Officer)

PRINCIPAL ACTIVITIES: Publication, printing and distribution of newspapers and magazines, and radio and television broadcasting, in the East African countries of Kenya, Uganda and Tanzania.

Major Products: Daily Nation; East African; Sunday Nation; National TV; Nation Radio

Trade Names: Nation Newspapers, Nation Broadcasting
 Subsidiary Companies: (100% owned unless stated): Africa Broadcasting Ltd; Africa Broadcasting Mauritius Ltd (Mauritius); Africa Broadcasting Uganda Ltd (Uganda); East African Magazines Ltd (51%); Monitor Publications Limited (76.7%) (Uganda); Mwanachi Communications Ltd (60%) (Tanzania); Nation Carriers Ltd; Nation Carriers Tanzania Ltd (Tanzania); Nation Carriers Uganda Ltd (Uganda); Nation Holdings Tanzania Ltd (Tanzania); Nation Infotech Ltd; Nation Marketing and Publishing Ltd; Nation Newspapers Ltd; Nation Printers and Publishers Ltd; Radio Uhuru Limited (Tanzania)

Principal Banks: Standard Chartered Bank of Kenya Ltd

Auditors: PricewaterhouseCoopers Inc

Principal Law Firm: Kaplan & Stratton

Ticker Symbol: NMKG

Stock Exchange: Nairobi

ISIN: KE0000000380

Status: Public Company

Principal Shareholders: The Aga Khan Fund for Economic Development (44.73%)

Date of Establishment: 1960

No of Employees: 800

Financial Information: Group figures

	31.12.08	31.12.09
	KShs'000	KShs'000
Sales turnover	8,251,500	8,189,800
Profit before tax	1,910,300	1,617,400
Profit after tax	1,295,900	1,103,200
Dividend	784,300	784,300
Dividend per share	KShs5.50	KShs5.50
Earnings per share	KShs9.00	KShs7.70
Share capital	356,500	356,500
Shareholders' equity	4,314,600	4,713,700

01569

NATIONAL BANK OF KENYA LTD Banki Ya Taifa La Kenya Ltd

Address: PO Box 72866, National Bank Building, Harambee Ave, 00200 Nairobi

International tel: +254 (20) 282 8000

International fax: +254 (20) 331444

Website: www.nationalbank.co.ke

Board of Directors: M E G Muhindi (Chairman), R M Marambii (Managing Director), P W D Ngumi (Non-Executive Director)

Management: L G Kamweti (Company Secretary)

PRINCIPAL ACTIVITIES: Provision of banking, financial and related services

Auditors: Deloitte & Touche

Ticker Symbol: NABK

Stock Exchange: Nairobi

ISIN: KE0000000398

Status: Public Company

Principal Shareholders: National Social Security Fund (42%); Government of Kenya (22.5%)

Date of Establishment: 1968

No of Employees: 1,495

Financial Information:

	31.12.08	31.12.09
	KShs'000	KShs'000
Profit before tax	1,796,568	2,159,441
Profit after tax	1,240,610	1,462,955
Share capital	6,675,000	6,675,000
Shareholders' equity	6,207,845	7,907,692
Bank deposits	69,325	50,290
Customers' deposits	34,277,054	41,006,448
Total Assets	42,695,700	51,404,408

01570

NATIONAL OIL CORPORATION OF KENYA

Address: PO Box 58567, AN Minet House, Off Nyerere Road, 00200 Nairobi

International tel: +254 (20) 695 2000

International fax: +254 (20) 695 2400

Company email: mdnock@nockkenya.co.ke

Website: www.nockkenya.co.ke

Board of Directors: Peter K Munga (Chairman), James Gacheru (Director), Ms Fatuma Hassan (Director), Gaciku Kangari (Director), Joseph Kinyua (Director), Dr Ezekiel Koimett (Director), Joshua N Musili (Director), Paul G Ngatia (Director), Paul M Ngugi (Director), Patrick Nyoike (Director), Shadrack M Seba (Director), Salim Suleman (Director)

PRINCIPAL ACTIVITIES: Bank controlling company which provides a wide range of corporate and investment banking, private banking, asset management and securities trading activities

Subsidiary Companies: (100% owned unless stated): Investec Asset Management Holdings (Pty) Ltd; Investec Asset Management Namibia (Pty) Ltd (Namibia); Investec Assurance Ltd; Investec Bank (Australia) Limited (Australia); Investec Bank Limited; Investec Employee Benefits Holdings (Pty) Ltd; Investec Hong Kong Ltd (Hong Kong SAR); Investec International (Gibraltar) Ltd (Gibraltar); Investec Personal Financial Services (Pty) Ltd; Investec Property Group Holdings Ltd; Investec Securities Ltd; Sibvest Limited

Auditors: Ernst & Young

Ticker Symbol: INL

Stock Exchange: Johannesburg

ISIN: ZAE000040531

Status: Public Company

Principal Shareholders: Public Investment Commissioner (14.3%); Investec Staff Share Schemes (10.7%); Old Mutual Asset Managers (5.9%); Tiso INL Investments (Pty) Ltd (5.2%); Entrepreneurial Development Trust (5.2%)

Date of Establishment: 1925

No of Employees: 6,123 (Group)

Financial Information: Group figures in pounds sterling including Investec Plc

	31.3.09	31.3.10
	£'000	£'000
Profit before tax	368,342	409,930
Profit after tax	286,667	327,331
Dividend per share	13.0p	13.0p
Earnings per share	36.1c	41.5c
Share capital	190	195
Shareholders' equity	2,620,537	3,291,861
Bank deposits	3,781,153	2,439,670
Customers' deposits	14,572,568	21,934,044
Total Assets	37,104,668	46,571,865

04373

INVESTMENT SOLUTIONS HOLDINGS LTD

Address: PO Box 786055, Sandton 2146

International tel: +27 (11) 505 6000

International fax: +27 (11) 263 1624

Company email: info@ishltd.co.za

Website: www.investmentsolutions.co.za

Board of Directors: Bruce Campbell (Chairman), Kojo Mills (Non-Executive Director), Mpho Nkeli (Non-Executive Director), Cyril Ramaphosa (Non-Executive Director), Cedric Schaller (Financial Director), Dave Tennick (Chief Operations Officer)

PRINCIPAL ACTIVITIES: Financial services company providing a unique range of unitised investment portfolios to assist retirement fund trustees, fund members and individuals

Major Products: Multi-Managed Portfolios; Structured Portfolios; Multi-Managed Unit Trusts

Branch Offices: Johannesburg; Cape Town

Parent Company: Alexander Forbes Limited (03416)

Subsidiary Companies: (100% owned unless stated): Investment Solutions (Jersey) Ltd; Investment Solutions Ltd; Investment Solutions (Namibia) Holdings Ltd; Investment Solutions Trustees Ltd; Investment Solutions Unit Trusts Ltd; SuperFlex Ltd

Status: Non Quoted Public Company

Principal Shareholders: Alexander Forbes Ltd (70%)

Date of Establishment: 1997

No of Employees: 213

04374

INVICTA HOLDINGS LIMITED

Address: PO Box 6077, Parrow East 7501

International tel: +27 (21) 929 4780

International fax: +27 (21) 929 4790

Company email: info@invictaholdings.co.za

Website: www.invictaholdings.co.za

Company Registration Number: 1966/002182/06

Board of Directors: Dr C H Wiese (Chairman), A Goldstone (Chief Executive Officer), C Barnard (Financial Director and Company Secretary), A K Masuku (Non-Executive Director), J Mthimunya (Alternate Non-Executive Director), D I Samuels (Non-Executive Director), R E Sherrell (Non-Executive Director), A M Sinclair (Executive Director), C E Walters (Alternate Executive Director)

PRINCIPAL ACTIVITIES: Investment holding and management company with interests in the import and distribution of

agricultural, construction and turf machinery and equipment, transmissions, bearings and automotive components and spares

Mergers and Acquisitions: 2008: acquisition of Doosan South Africa

Principal Agencies: Case Agricultural and Construction Machinery; Gates Belts; NTN Bearings; Tsubaki Chain; Jacobsen Turf Equipment; Sachs Timing Chain; Shimizu STC Engine Components; ClubCar; NSK Bearings

Subsidiary Companies: (100% owned unless stated): Bearing Man 1955 Ltd; Bearing Man (Botswana) (Pty) Ltd (Botswana); Bearing Man (Namibia) (Pty) Ltd (Namibia); Bearing Man (Pty) Ltd (80%); Bearing Man (Swaziland) (Pty) Ltd (Swaziland); Bearing Man (Zambia) (Pty) Ltd (Zambia); Criterion Equipment (Pty) Ltd; CSE Equipment Company (Pty) Ltd (80%); Humulani Investments (Pty) Ltd (80%)

Principal Banks: Standard Bank of South Africa Ltd; First National Bank of South Africa Ltd; ABSA Bank Ltd; Nedbank Ltd; Citibank

Auditors: Deloitte & Touche

Principal Law Firm: Bernadt, Vukic, Potash and Getz

Ticker Symbol: IVT

Stock Exchange: Johannesburg

ISIN: ZAE000029773

Status: Public Company

Principal Shareholders: Titan Shareholders (20.23%); Dorsland Diamante (Pty) Ltd (13.46%); The Sherrell Family Trust (8.4%); The Amber Bear Trust (6.74%); R E Sherrell (5.32%)

Date of Establishment: 1966

No of Employees: 2,110 (group)

Financial Information: Group figures

	31.3.09	31.3.10
	Rand'000	Rand'000
Sales turnover	4,523,535	3,968,872
Profit before tax	474,752	429,544
Profit after tax	362,812	365,389
Dividend per share	138.0c	151.0c
Earnings per share	437.0c	441.0c
Share capital	3,724	3,724
Shareholders' equity	1,336,251	1,442,966

04375

IPSOS MARKINOR (PTY) LTD

Former name: Markinor (Pty) Ltd

Address: PO Box 213, Pinegowrie 2123

International tel: +27 (11) 686 8400

International fax: +27 (11) 789 3764

Company email: connect@ipsos-markinor.co.za

Website: www.markinor.co.za

Management: Ian Jeffrey (Chief Executive Officer), Shirley Benney (Chief Operating Officer), Anneke Greyling (Client Service Director), Mari Harris (Managing Executive Business Development and Public Affairs), Danny Manuell (Client Service Director), Wendy Shepherd (Manager)

PRINCIPAL ACTIVITIES: Market research services

Branch Offices: Cape Town; Durban; Pretoria

Status: Private Company

Date of Establishment: 1972

No of Employees: 150

04376

THE IQ BUSINESS GROUP SOUTH AFRICA (PTY) LTD

Address: PO Box 4435, Rivonia 2128

International tel: +27 (11) 259 4000

International fax: +27 (11) 259 4111

Company email: info@iqgroup.net

Website: www.iqgroup.net

Board of Directors: Dirk Ackerman (Global Group Chief Executive Officer), Cheryl Carolus (Chairperson), Dr Ashwin Hurribunce (Executive Director), Wendy Lucas-Bull (Non-Executive Director), Dolly Mokgatle (Non-Executive Director), Vincent Raseroka (Executive Director), Pieter van Tonder (Chief Financial Officer)

Management: Donald Stuart (Chief Executive Officer IQ South Africa)

PRINCIPAL ACTIVITIES: Provision of business process solutions

Subsidiary Companies: (100% owned unless stated):

BPOMed Pty Ltd; Financial IQ Pty Ltd; HealthSource Australia Pty Ltd; IQ Health Pty Ltd (Australia); IQ HealthTech

Pty Ltd; The IQ Business Group (Australia); The IQ Business Group Inc (USA); The IQ Business Group UK Ltd (UK); Workflow & File Imaging Solutions Pty Ltd

Auditors: PricewaterhouseCoopers

Status: Private Company

Date of Establishment: 1998

No of Employees: 500

04377

IQUAD GROUP LIMITED

Address: PO Box 27253, Greenacres 6057

International tel: +27 (41) 391 0600

International fax: +27 (41) 365 5860

Company email: info@iquad.co.za

Website: www.iquad.co.za

Company Registration Number: 2004/025177/06

Board of Directors: Alfred Da Costa (Chairman), Trevor B Hayter (Chairman), David Edwards (Chief Executive Officer), Mohamed Amod (Non-Executive Director), Frans J Botha (Financial Director and Company Secretary), Zitulele Combi (Non-Executive Director), Francois Swart (Non-Executive Director), Samara Totaram (Non-Executive Director)

Management: Greg Billson (Managing Director Iquad Investment Incentives (Pty) Ltd), Mark Bodley (Managing Director IQUAD Integrated Management Systems Pty Ltd), Rob Burton (Managing Director IDEC Consulting Services (Pty) Ltd), Allan Corbett (Operations Director IQUAD Global Trade Solutions Pty Ltd), Herman Louw (Managing Director Iquad Technologies (Pty) Ltd), Rory McCance-Price (Managing Director IQUAD Treasury Solutions Pty Ltd), Jeanique van der Mescht (Managing Director IIRISA Training (Pty) Ltd), Wade van Rooyen (MD IQUAD Verification Solutions Pty Ltd), James M Whittle (Managing Director Export Credit Exchange (Pty) Ltd), Barry Wiseman (Managing Director IQUAD Finance Solutions Pty Ltd)

PRINCIPAL ACTIVITIES: Consists of specialist businesses focusing on treasury risk management, investment incentives, business optimisation and verification and audit services

Mergers and Acquisitions: December 2009: acquisition of an additional 66% interest in National Money Transfer (Pty) Ltd

Divestments: December 2009: disposal of 44.8% of the interest in Iquad Technologies (Pty) Ltd and the entire shareholding in ESS. 2008: disposal of interests in Global Vision and Cullinan Industrial Porcelain

Major Products: Financial services

Trade Names: IQuad, Indevco

Branch Offices: Port Elizabeth; Johannesburg; Durban; Cape Town; Stellenbosch

Subsidiary Companies: (100% owned unless stated): Export Credit Exchange (Pty) Ltd (74%); IDEC Consulting Services (Pty) Ltd (50%); Indevco Business Consultants (Customs) (Pty) Ltd (50%); Indevco Business Consultants (Human Capital) Pty Ltd; IQUAD Business Improvement Solutions Pty Ltd; IQUAD Finance Solutions Pty Ltd (70%); IQUAD Global Financial Services (Pty) Ltd; IQUAD Global Trade Solutions (Pty) Ltd; Iquad Group Support Services (Pty) Ltd; IQUAD Integrated Management Systems (Pty) Ltd (60%); Iquad Investment Incentives (Pty) Ltd; Iquad Property Investment (Pty) Ltd (50%); IQUAD Technologies Pty Ltd (50.1%); IQUAD Treasury Solutions (Pty) Ltd; IQUAD Verifications Services Pty Ltd (90%)

Principal Banks: Absa Bank Limited

Auditors: PricewaterhouseCoopers

Principal Law Firm: Rushmere Noach

Ticker Symbol: IQG

Stock Exchange: Johannesburg

ISIN: ZAE000101622

Status: Public Company

Principal Shareholders: Paladin Capital Ltd (42.9%); Thembeke Capital Ltd (8.2%); T B Hayter (7.1%)

Date of Establishment: 2005

Financial Information: Group figures

	28.2.09	28.2.10
	Rand'000	Rand'000
Revenue	80,051	79,970
Profit before tax	22,644	19,643
Profit after tax	14,570	13,328
Dividend	7,006	7,802
Dividend per share	25.0c	28.0c
Earnings per share	35.9c*	50.6c*
Share capital	103,867	103,867
Shareholders' equity	136,108	137,967

*basic

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1st Adili Bancorp Ltd [Tanzania]	05559	ABC Botswana [Botswana]	00125	ACE Insurance Limited [South Africa]	03336	Advanced Marking Systems (Pty) Ltd [South Africa]	03358
1st Aium Group [South Africa]	05278	ABC Cash Plus Ltd [South Africa]	03371	ACE-Audit Control & Expertise (Cl) Ltd [Ivory Coast]	01162	Adventure Sports Cycles [Swaziland]	05483
1time Holdings Limited [South Africa]	03308	ABC Group of Companies [Mauritius]	01979	Acer Africa (Pty) Ltd [South Africa]	03337	ADVTECH Ltd [South Africa]	03359
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2U Manufacturers [South Africa]	03309	ABC Motors Co Limited [Mauritius]	01937	ACIAB [Cape Verde]	00464	AEC Amersham (Pty) Ltd [South Africa]	03360
3M Kenya [Kenya]	01310	ABC Mozambique [Mozambique]	02174	ACNielsen South Africa [South Africa]	03338	AECA [Madagascar]	01744
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600 SA Holdings (Pty) Ltd [South Africa]	03311	ABC Tanzania [Tanzania]	05560	Acorn Products (Pty) Ltd [South Africa]	03339	AECI Limited [South Africa]	03361
7-Up Bottling Company Plc [Nigeria]	02515	ABC Transport [Nigeria]	02565	ACP [Ghana]	00882	AEL [Botswana]	00108
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A Dewavrin Freres Pty Ltd [South Africa]	03313	Aberdare Intelec [Mozambique]	02171	Actis [South Africa]	03341	AELX [Nigeria]	02528
A E Construction [South Africa]	03314	ABES Technoseal [South Africa]	03323	Activa Assurances [Cameroon]	00363	AERIA [Ivory Coast]	01164
a hartrodt South Africa (Pty) Ltd [South Africa]	03315	Abhaye Valabhji (Pty) Ltd [Seychelles]	03217	Activa International Insurance Ghana Limited [Ghana]	00878	Aero Zambia [Zambia]	05898
A Promotora - Sociedade de Capital de Risco [Cape Verde]	00457	Abidjan Catering SA [Ivory Coast]	01258	Actom (Pty) Ltd [South Africa]	03342	Aeroport de Libreville [Gabon]	00755
A Square Forklift (Pty) Ltd [South Africa]	03316	Abidjan International Airport [Ivory Coast]	01164	Actuarial Society of South Africa [South Africa]	03343	Aeroport International d'Abidjan [Ivory Coast]	01164
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a.b.e. Construction Chemicals Limited [South Africa]	03321	ABMTS [South Africa]	03312	Adama Ras Hotel [Ethiopia]	00600	AES Sonel SA [Cameroon]	00365
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SIC code Index

These are the four digit 1987 US Standard Industrial Classification code

01 — AGRICULTURAL PRODUCTION - CROPS**011 — Cash grains**

- 0111 □ Wheat
- 0112 □ Rice
- 0115 □ Corn
- 0116 □ Soybeans
- 0119 □ Cash grains, not elsewhere classified

013 — Field crops, except cash grains

- 0131 □ Cotton
- 0132 □ Tobacco
- 0133 □ Sugar cane and sugar beets
- 0134 □ Irish potatoes
- 0139 □ Field crops, except cash grains, not elsewhere classified

016 — Vegetables and melons

- 0161 □ Vegetables and melons

017 — Fruits and tree nuts

- 0171 □ Berry crops
- 0172 □ Grapes
- 0173 □ Tree nuts
- 0174 □ Citrus fruits
- 0175 □ Deciduous tree fruits
- 0179 □ Fruits and tree nuts, not elsewhere classified

018 — Horticultural specialties

- 0181 □ Ornamental floriculture and nursery products
- 0182 □ Food crops grown under cover

019 — General farms, primarily crop

- 0191 □ General farms, primarily crop

02 — AGRICULTURAL PRODUCTION - LIVESTOCK AND ANIMAL SPECIALTIES**021 — Livestock, except dairy and poultry**

- 0211 □ Beef cattle feedlots
- 0212 □ Beef cattle, except feedlots
- 0213 □ Hogs and pigs
- 0214 □ Sheep and goats
- 0219 □ General livestock, except dairy and poultry

024 — Dairy farms

- 0241 □ Dairy farms

025 — Poultry and eggs

- 0251 □ Broiler, fryer and roaster chickens
- 0252 □ Chicken eggs
- 0253 □ Turkeys and turkey eggs
- 0254 □ Poultry hatcheries
- 0259 □ Poultry and eggs, not elsewhere classified

027 — Animal specialties

- 0271 □ Fur -bearing animals and rabbits
- 0272 □ Horses and other equines
- 0273 □ Animal aquaculture

- 0279 □ Animal specialties, not elsewhere classified

029 — General farms, primarily livestock and animal specialties

- 0291 □ General farms, primarily livestock and animal specialties

07 — AGRICULTURAL SERVICES**071 — Soil preparation services**

- 0711 □ Soil preparation services

072 — Crop services

- 0721 □ Crop planting, cultivating, and protecting
- 0722 □ Crop harvesting, primarily by machine
- 0723 □ Crop preparation services for market, except cotton ginning
- 0724 □ Cotton ginning

074 — Veterinary services

- 0741 □ Veterinary services for livestock
- 0742 □ Veterinary services for animal specialties

075 — Animal services, except veterinary

- 0751 □ Livestock services, except veterinary
- 0752 □ Animal specialty services, except veterinary

076 — Farm labour and management services

- 0761 □ Farm labour contractors and crew leaders
- 0762 □ Farm management services

078 — Landscape and horticultural services

- 0781 □ Landscape counselling and planning
- 0782 □ Lawn and garden services
- 0783 □ Ornamental shrub and tree services

08 — FORESTRY**081 — Timber tracts**

- 0811 □ Timber tracts

083 — Forest nurseries and gathering of forest products

- 0831 □ Forest nurseries and gathering of forest products

085 — Forestry services

- 0851 □ Forestry services

09 — FISHING, HUNTING AND TRAPPING**091 — Commercial fishing**

- 0912 □ Finfish
- 0913 □ Shellfish

- 0919 □ Miscellaneous marine products

092 — Fish hatcheries and preserves

- 0921 □ Fish hatcheries and preserves

097 — Hunting and trapping, and game propagation

- 0971 □ Hunting and trapping, and game propagation

10 — METAL MINING**101 — Iron ores**

- 1011 □ Iron ores

102 — Copper ores

- 1021 □ Copper ores

103 — Lead and zinc ores

- 1031 □ Lead and zinc ores

104 — Gold and silver ores

- 1041 □ Gold ores
- 1044 □ Silver ores

106 — Ferroalloy ores, except vanadium

- 1061 □ Ferroalloy ores, except vanadium

108 — Metal mining services

- 1081 □ Metal mining services

109 — Miscellaneous metal ores

- 1094 □ Uranium, radium, and vanadium ores
- 1099 □ Miscellaneous metal ores, not elsewhere classified

12 — COAL MINING**122 — Bituminous coal and lignite mining**

- 1221 □ Bituminous coal and lignite surface mining
- 1222 □ Bituminous coal underground mining

123 — Anthracite mining

- 1231 □ Anthracite mining

124 — Coal mining services

- 1241 □ Coal mining services

13 — OIL AND GAS EXTRACTION**131 — Crude petroleum and natural gas**

- 1311 □ Crude petroleum and natural gas

132 — Natural gas liquids

- 1321 □ Natural gas liquids

138 — Oil and gas field services

- 1381 □ Drilling oil and gas wells
- 1382 □ Oil & gas field exploration services
- 1389 □ Oil and gas field services, not elsewhere classified

14 — MINING AND QUARRYING OF NONMETALLIC MINERALS, EXCEPT FUELS**141 — Dimension stone**

- 1411 □ Dimension stone

142 — Crushed and broken stone, including riprap

- 1422 □ Crushed and broken limestone
- 1423 □ Crushed and broken granite
- 1429 □ Crushed and broken stone, not elsewhere classified

144 — Sand and gravel

- 1442 □ Construction sand and gravel
- 1446 □ Industrial sand

145 — Clay, ceramic, and refractory minerals

- 1455 □ Kaolin and ball clay
- 1459 □ Clay, ceramic, and refractory minerals, not elsewhere classified

147 — Chemical and fertilizer mineral mining

- 1474 □ Potash, soda and borate minerals
- 1475 □ Phosphate rock
- 1479 □ Chemical and fertilizer mineral mining, not elsewhere classified

148 — Nonmetallic minerals services, except fuels

- 1481 □ Nonmetallic minerals services, except fuels

149 — Miscellaneous nonmetallic minerals, except fuels

- 1499 □ Miscellaneous nonmetallic minerals, except fuels

15 — BUILDING AND CONSTRUCTION - GENERAL CONTRACTORS AND OPERATIVE BUILDERS**152 — General building contractors - residential buildings**

- 1521 □ General contractors - single -family houses
- 1522 □ General contractors - residential buildings, other than single -family

153 — Operative builders

- 1531 □ Operative builders

154 — General building contractors - nonresidential buildings

- 1541 □ General contractors - industrial buildings and warehouses
- 1542 □ General contractors - non - residential buildings, other than industrial buildings and warehouses

16 — HEAVY CONSTRUCTION OTHER THAN BUILDING

Business Activity Index

01 AGRICULTURAL PRODUCTION - CROPS

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0111 Wheat

MOZAMBIQUE

JFS - João Ferreira dos Santos Group 02267

SOUTH AFRICA

Afagri Limited 03365
Crookes Brothers Ltd 03877
Rhodes Foods Group (Pty) Ltd 04986
Ruto Mills (Pty) Ltd 05015

SWAZILAND

Swaki (Pty) Ltd 05518

0112 Rice

MALI

Office du Niger 01919

MOZAMBIQUE

Grupo Moçfer SA 02252

NIGER

Le Riz du Niger 02498

SENEGAL

Société de Développement Agricole et Industriel 03192

SOUTH AFRICA

Rhodes Foods Group (Pty) Ltd 04986

0115 Corn

MOZAMBIQUE

Grupo Moçfer SA 02252

SOUTH AFRICA

Afagri Limited 03365
Monsanto Agricultural Ltd 04665
Rhodes Foods Group (Pty) Ltd 04986

SWAZILAND

Swaki (Pty) Ltd 05518

0116 Soybeans

GABON

Société Industrielle d'Agriculture et d'Elevage de Boumango 00814

MOZAMBIQUE

Grupo Moçfer SA 02252

0119 Cash grains, not elsewhere classified

ETHIOPIA

Hiwot Agricultural Mechanization PLC 00688

GABON

Société Industrielle d'Agriculture et d'Elevage de Boumango 00814

MAURITIUS

Golden Agri-Resources Ltd 02026

MOZAMBIQUE

Grupo Moçfer SA 02252

SOUTH AFRICA

Afagri Limited 03365

Crookes Brothers Ltd 03877

TANZANIA

Tanzania Breweries Limited 05653

013 Field crops, except cash grains

0131 Cotton

CAMEROON

Société de Développement du Coton du Cameroun 00440

ETHIOPIA

Hiwot Agricultural Mechanization PLC 00688

IVORY COAST

Ivoire Coton 01226

MALI

Compagnie Malienne Pour Le Développement Des Textiles SA 01901
Groupe Tomota 01914

SOUTH AFRICA

Afagri Limited 03365

TOGO

Nouvelle Société Cotonnière du Togo 05723

0132 Tobacco

ANGOLA

ETA - Empresa dos Tabacos de Angola 00029

CAPE VERDE

Sociedade Cabo-Verdiana de Tabacos SA 00490

DEMOCRATIC REPUBLIC OF THE CONGO

British American Tobacco Congo SARL 00563

KENYA

Alliance One Tobacco (Kenya) Ltd 01330
British American Tobacco Kenya Ltd 01362
Mastermind Tobacco (Kenya) Ltd 01544

MALAWI

Alliance One Tobacco (Malawi) Limited 01809
British American Tobacco Malawi 01819

MALAWI

Limbe Leaf Tobacco Company Limited 01839
Press Corporation Limited 01855

MOZAMBIQUE

JFS - SAN Sociedade Algodoeira do Niassa SARL 02268

NIGERIA

Chellarams Plc 02609
International Tobacco Company Ltd 02768

SIERRA LEONE

British American Tobacco Sierra Leone 03271

SOUTH AFRICA

British American Tobacco (South Africa) Ltd 03653

TANZANIA

Alliance One Tobacco Tanzania Ltd 05554

ZIMBABWE

British American Tobacco Zimbabwe Holdings Limited 06076

0133 Sugar cane and sugar beets

BURUNDI

Société Sucrière du Moso SM 00361

GABON

SUCAF GABON SA 00821

IVORY COAST

SIFCA Holding 01260
SUCRIVOIRE SA 01302

KENYA

Homa Lime Company Limited 01471

MALAWI

Illovo Sugar (Malawi) Limited 01836

MALI

Office du Niger 01919

MAURITIUS

Omnican Limited 02113
Saint Aubin Limited 02133

SOUTH AFRICA

Crookes Brothers Ltd 03877

SWAZILAND

Inyoni Yami Swaziland Irrigation Scheme 05498
Ubombo Sugar Ltd 05544

ZIMBABWE

Hippo Valley Estates Limited 06147

016 Vegetables and melons

0161 Vegetables and melons

CAMEROON

Plantations du Haut Penja 00418

017 Fruits and tree nuts

0172 Grapes

SOUTH AFRICA

Rhebokskloof Wine Estate (Pty) Ltd 04985
Simonsig Wine Estate 05127

0173 Tree nuts

KENYA

Kenya Nut Company Ltd 01510

MALAWI

Eastern Produce Malawi Ltd 01830

0174 Citrus fruits

MOZAMBIQUE

LOMACO - Companhia Agro-Industrial Lonrho Moçambique Lda 02273

SOUTH AFRICA

Rhodes Foods Group (Pty) Ltd 04986

SWAZILAND

Inyoni Yami Swaziland Irrigation Scheme 05498

0175 Deciduous tree fruits

SOUTH AFRICA

Crookes Brothers Ltd 03877

ZIMBABWE

Ariston Holdings Ltd 06056

0179 Fruits and tree nuts, not elsewhere classified

BURUNDI

Office du Café du Burundi SM 00356

CAMEROON

Cameroon Development Corporation 00376
Del Monte Cameroon Ltd 00397
Plantations du Haut Penja 00418

CENTRAL AFRICAN REPUBLIC

Société Centrafricaine des Palmiers 00510

ETHIOPIA

Ambassa Enterprises plc 00618

GABON

SIAT Gabon SA 00802

GHANA

Ghana Oil Palm Development Company Limited 00976

IVORY COAST

Cargill West Africa SA 01191
La Forestière Equatoriale SA 01217
Plantations et Huileries de la Côte d'Ivoire SA 01251

KENYA

Eaagads Limited 01418
Kakuzi Limited 01493
Sasini Limited 01620

MOZAMBIQUE

JFS - SAN Sociedade Algodoeira do Niassa SARL 02268

NIGERIA

Presco Plc 02915

SENEGAL

Baobab Fruit Company Senegal 03141

SOUTH AFRICA

Crookes Brothers Ltd 03877

018 Horticultural specialties

0181 Ornamental floriculture and nursery products

KENYA

Agricultural Development Corporation 01322
Pannar Seed (Kenya) Ltd 01589

LESOTHO

Pannar Seed (Lesotho) (Pty) Ltd 01708

MALAWI

Pannar Seed (Malawi) Ltd 01854

MAURITIUS

Belle Mare Holding Limited 01963
Delaflores Company Ltd 02001
ENL Commercial Limited 02024
The Savannah Sugar Estate Co Limited 02134

SOUTH AFRICA

Afrifresh Group (Pty) Ltd 03381
BallStraathof (Pty) Ltd 03540